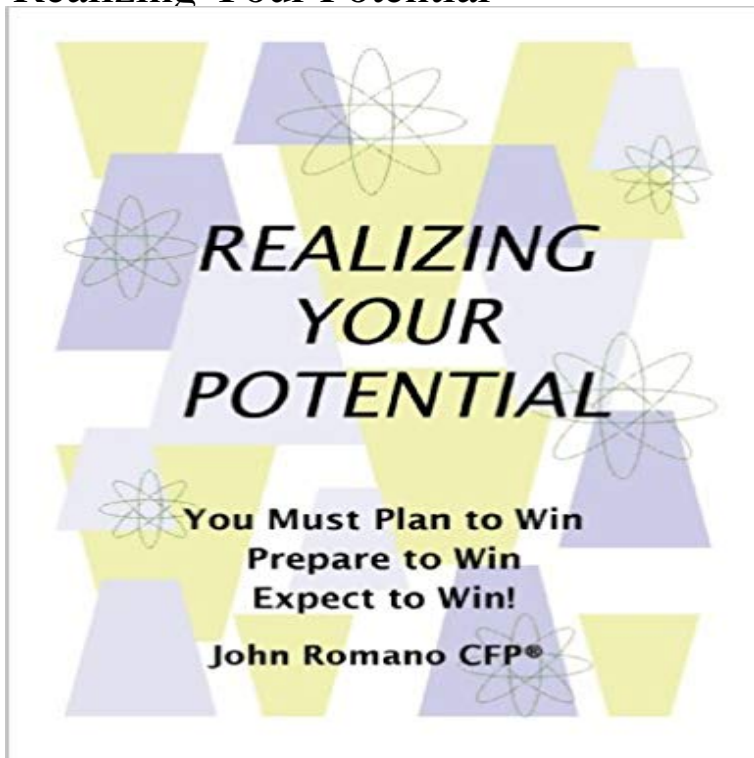


Realizing Your Potential



You must plan to win, prepare to win, expect to win. Have you ever thought to yourself, I wish someone had told me that! Sorry you didnt learn or find out about something that you could have used or had to learn the hard way? I wrote this for my own children and by chance one of my clients read it and asked if they could share it with their grandkids, and one thing lead to another. Who am I? Well I am a certified financial planner who has spent the last 35 years studying companies. By studying stocks that are accelerating in growth a lot of time you can determine which new sectors are starting to dominate businesses. As an example; How destructive has the internet been to retail? With the advent of internet retail has been changed forever, ask any retailer how Amazon has forever changed their business, if not put them out of business. I applied the same system of analysis to the job marketplace to help my children identify careers that are booming. One thing I stressed to them is that it is better to be part of a wave of new industry taking hold than being part of old industry that is dying. Hey! if you are a student looking to venture out on your own trying to decide what career path to chose, then you should read this little manual. If you are a parent or grandparent then you may want to share this beneficial manual with your kids or grandkids. Stay focused and realize your potential

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