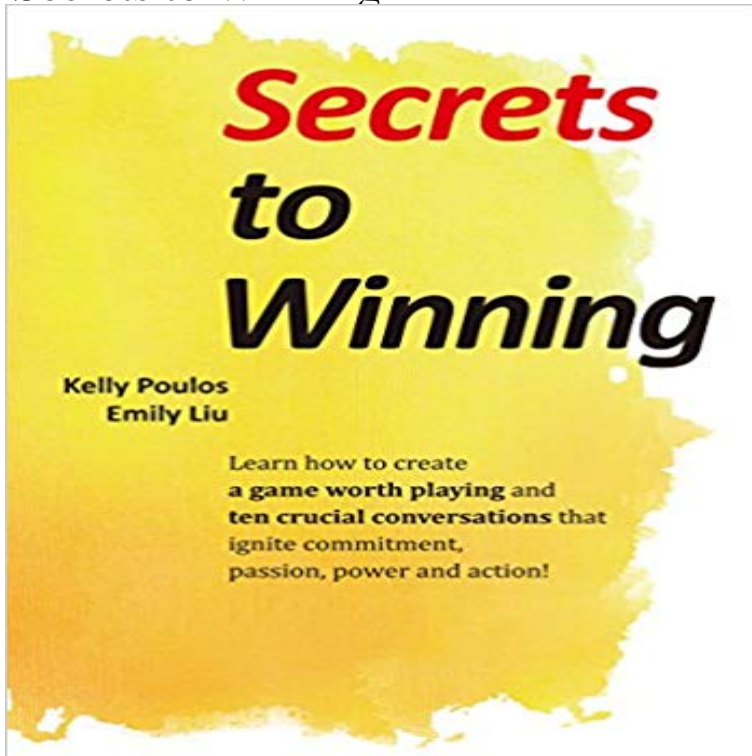


## Secrets to Winning



A true story of the coaching relationship between a Chinese businesswoman, Emily Liu, and an American business coach, Kelly Poulos. Their story chronicles the unusual and highly successful collaboration between two women with a 20-year age difference from vastly different cultures. Coaching is the third hat. Coaching unlocks the full potential of individuals and teams. This is the hat you do not learn about in school that makes all the difference. Emily Liu and Kelly Poulos are passionate about developing coaching skills in the next generation of leaders. Coaching a player to peak performance is a process. The vehicle for coaching is a series of conversations. In *Secrets to Winning*, Emily and Kelly documented 10 real time Coach/Player conversations. You will witness how these conversations create commitment, passion, power, and action. It is a new world! Old school, top down, command and control management practices are extinct. This outdated management style creates compliant people who are just OK. For Emily and Kelly, OK is not OK. Peak performance requires versatility and speed. Today's successful managers and entrepreneurs must be versatile and wear with ease three equally essential hats: manager, leader, and coach. Each hat is a distinct way of relating with an individual or a team.

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